

# bulk

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**Bulk Logistic Landmark**  
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**Special "Coal & Coke"**



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# Editorial

Dear Reader,

at present, there is a certain consensus that the crisis has bottomed out, or, at least, that we are very close to it. According to the latest "Beige Book" of the US Federal Reserve published on October 21, many economic sectors in the US are showing signs of either stabilization or modest improvement compared to previous reports, with residential real estate manufacturing leading the more positive sectors.

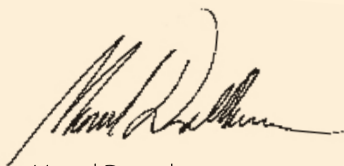
Whereas the Fed remains rather conservative in its estimations regarding the US economy, the National Bureau of Statistics of China has come up with quite different numbers for its country. On October 22, Li Xiaochao, Spokesman of the Bureau, said that, according to preliminary estimation, the gross domestic product of China has shown a year-on-year increase of 7.7 percent during the first three quarters of 2009. Much of this growth is coming from the Chinese domestic economy supported by a EUR 400 billion stimulus programme launched by the government in November 2008. For those who want to participate in this growth it is absolutely necessary to show their presence. A perfect opportunity to do this is the International Powder/Bulk Conference & Exhibition IPB, which takes place on December 9-11, 2009 in Shanghai.

As said before, China's growth is largely caused by domestic demand and, therefore, not applicable as an economic indicator for the rest of the world. The country's importance is, however, still tremendous, which is also reflected in BHP Billiton's production report for the last quarter of this year which, for a good reason, starts with a comment on China's economy. It is safe to assume, that China was a major driving force behind the record iron ore production figures posted in the same report, closely followed by India, which has the potential for commodity demand growth of the kind delivered by China this decade. To all bulk materials handling specialists who want to take part in India's success, I recommend to attend BulkSolids India 2010 on March 2-3 in Mumbai, the most important conference and exhibition in this country.

BHP Billiton's record iron ore production, the company's approval of the Mt Arthur project, together with Vale's recently published USD 12.9 billion 2010 investment plan and the activities of other major players in this field are proof that the mining industry has regained its confidence. Whereas the average working class member is still unsure about where the future will guide him, the big mining companies are sure: it's going up again!



M. Droettboom



Marcel Droettboom  
Editor



Title cover: **Bulk Logistic Landmark**

## Bulk Logistic Landmark: Creating Value Services through accumulated Knowledge

To better serve its customers a larger variety of products and services, Bedeschi Liebherr and Logmarin have formed a new strategic business alliance, launched under the name of Bulk Logistic Landmark. While continuing to do what each partners does, more efficiently, the pooling of skills, individual strengths and expertise of the three partners, provides progressive advice (software) and products (hardware) both on shore and off-shore.

### Recent representative Projects include:

#### *On shore, Toros terminal (Turkey) upgrading:*

Thanks to the two new travelling cranes, hoppers and feeder conveyor system the terminal has the capability to unload coal and other dry bulk materials from the largest post panamax vessel at an average daily rate exceeding 25 000 t. By means of travelling hoppers, the commodities can be conveyed either to the silos warehouse or onto trucks for direct distribution to inland network.

#### *Off-shore, coal floating terminal Princesse Chloe (Indonesia):*

Princesse Chloe is capable to load over 800 000 tonnes of coal monthly. The environmentally friendly coal transfer operation will be carried out at a daily average rate exceeding 40 000 tonnes and, thanks to the innovative telescopic shiploader equipped with a distribution chute, loading operations are carried out smoothly and efficiently even in cases of high coal stowage factor. Princesse Chloe coal handling facility designed by BLL is manufactured in compliance with the highest classifications for heavy-duty work in open water conditions.

### Customised Solution is Key

In today's market, in order to remain competitive it is not only essential to focus on one's own line of business, it is vital to employ creativity and innovation just as much as knowledge and experience, to ensure sound results suiting the specific client's situation to eliminate bottlenecks in the supply chain.



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